

October 2023





## Disclaimer – Adviser Use Only

Colonial First State Investments Limited ABN 98 002 348 352, AFSL 232468 (CFSIL) is the issuer of FirstChoice Personal Super, FirstChoice Wholesale Personal Super, FirstChoice Pension, FirstChoice Employer Super offered from the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557. CFSIL also issues interests in products made available under FirstChoice Investments and FirstChoice Wholesale Investments. Colonial First State (CFS) is Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 and its subsidiaries which include CFSIL. The investment performance and the repayment of capital of CFSIL products is not guaranteed.

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL) is the trustee of the Avanteos Superannuation Trust ABN 38 876 896 681 which includes FirstWrap Plus Super and Pension, and is the operator of The Avanteos Wrap Account Service which includes FirstWrap Plus Investments. Colonial First State (CFS) is Superannuation and Investments HoldCo Pty Limited ABN 64 644 660 882 and its subsidiaries which include AIL. The investment performance and the repayment of capital of AIL products is not guaranteed.

This is based on the understanding of current regulatory requirements and laws as at 11 October 2023. While all care has been taken in the preparation of this document (using sources believed to be reliable and accurate), to the maximum extent permitted by law, no person including CFSIL, AIL nor any related parties, their employees or directors, accepts responsibility for any loss suffered by any person arising from reliance on this information. This document contains general information strictly for adviser use only and is not to be handed to any investor. It does not take into account any person's individual objectives, financial situation, needs or taxation circumstances. You should read the relevant Product Disclosure Statement (PDS), Financial Services Guide (FSG) or Investor Directed Portfolio Service Guide (IDPS Guide) before making any recommendations. Investors should read the relevant PDS, FSG or IDPS Guide before making an investment decision and consider talking to a financial adviser. Investors can obtain FirstChoice PDSs and the FSG from www.cfs.com.au or by calling 13 13 36 and FirstWrap PDSs, FSGs and IDPS Guides from their adviser or www.firstwrap.com.au.

## Agenda





## Division 296 tax

### **Exposure draft legislation**

Released 3 October

Responses due 18 October

### **Main points**

Proposed methodology same as previous announcements

- tax earnings attributable to balances over \$3m at 15%
- earnings calculated based on changes in Total Super Balance

Confirmed exclusions

Further clarification on how to calculate 'earnings'

Significant change to Total Super Balance formula

broader implications





## **Total Super Balance changes**

### **Existing**

## **Accumulation phase value**

Accumulation balances

## **Retirement phase value**

Transfer balance account value adjusted for market value of account-based income streams (ABPs/TAPs)

In transit rollovers

Certain outstanding SMSF borrowings

Personal injury contributions





## **Total Super Balance changes**

#### From 30 June 2025

Accum/ABP/TAPs
Withdrawal value

#### **Combined TSB value**

Member's interests

Death benefit income streams

**DB** interests

Value/method in Regs

In transit rollovers

ou ting sings

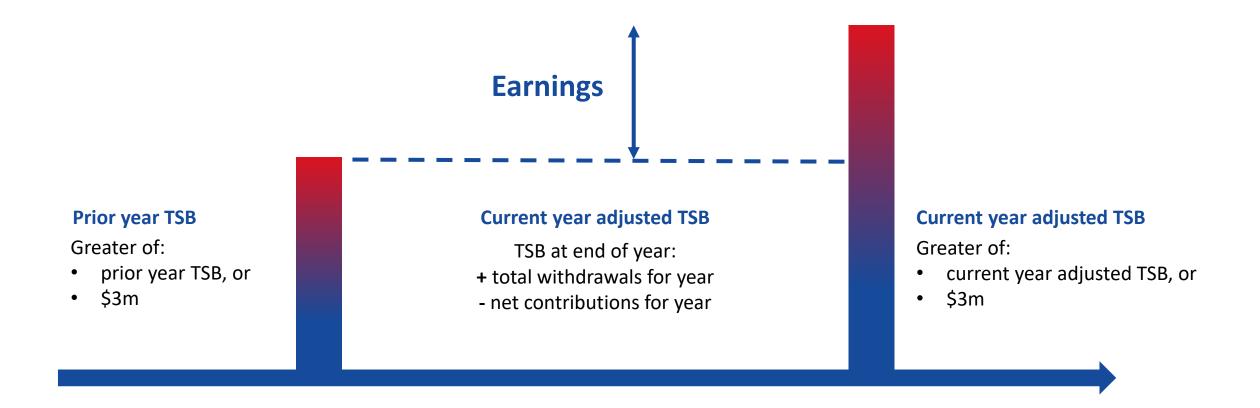
Personal injury contributions

For Division 296 tax purposes only





## Earnings calculation







## Adjusted TSB

#### **Withdrawals**

Super benefit payments

Spouse contribution splitting transfers / rollovers out

Benefits transferred out via a family payment split

Amounts released under release authority

FHSS releases adjusted to ignore earnings released
 Amounts withheld from excess untaxed rollovers out
 Amounts prescribed in regs

#### Not withdrawals

Rollover super benefits

Continuous disability policy payments

Withdrawal arising due to fraud / dishonesty

Amounts paid under unclaimed money act

Amounts paid from foreign super fund

Amounts prescribed in regs





## Adjusted TSB

#### **Contributions**

#### Contributions

- downsizer + lifetime CGT cap + 85% of CCs

TSB value of death benefit pension

Death or TPD insurance proceeds

Contribution splits received

Family law payment splits received

Amounts allocated from reserves

Transfer from a foreign super fund

Remediation / compensation for loss / fraud

Amounts prescribed in regs

#### **Not contributions**

Rollover super benefits

Contributions to foreign funds

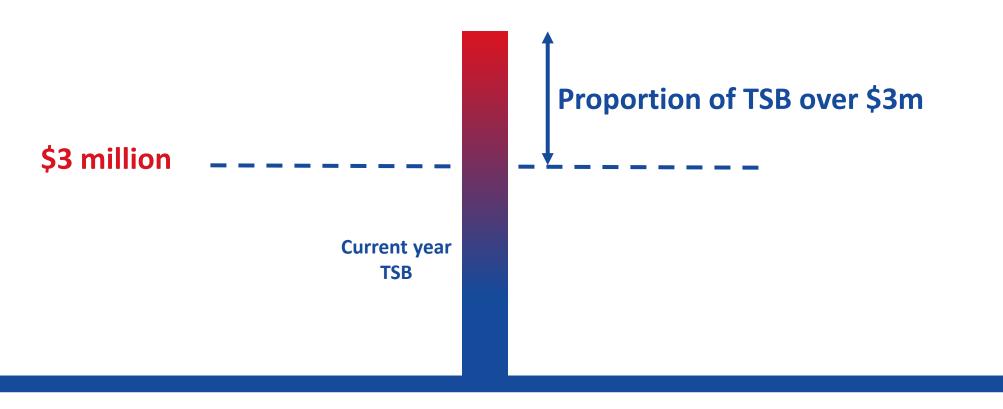
Amounts received under unclaimed money act

Amounts prescribed in regs





## Proportion of earnings taxable



**Current year TSB includes amounts removed from earnings calculation** 

Value of life/TPD insurance proceeds
Value of death benefit pension





## Tax calculation

## Tax = Earnings x Proportion of TSB over \$3m x 15%

#### Tax

Levied on member

Due in 84 days

Pay personally or release from super

(60 days to request)

### Tax on accruing DB interests

Can be deferred to debt account

Debt payable within 21 days of end benefit becoming payable

Make voluntary payments





## Reductions and exclusions

### **Carry forward earning losses**

Where current year adjusted TSB falls to below \$3m

- defaults to \$3m

### **Example**

- TSB start of yr: \$3.2m
- Adjusted TSB end of yr: \$2.8m

Carry forward \$200,000 negative earnings

#### Members excluded

Tax not be levied on:

- child receiving death benefit as pension
- member who has ever made structured settlement contribution for personal injury
- member who died before the last day of the year

### **Earnings excluded**

Interests ignored when calculating super earnings:

- interests in constitutionally protected funds for certain individuals\*
- interests of some sitting judges and justices
- interests in non-complying funds

Still counted when determining whether TSB > \$3m





<sup>\*</sup>State high level office holders

## **Practical issues**

### **Total Super Balance changes**

Way TSB is calculated will change for members with DB interests

#### May impact:

- carry forward CCs
- NCCs
- whether SMSF has disregarded small fund assets

### **New reporting requirements**

Value of DB interest each year

Contribution/withdrawal amounts not reported separately in SMSF annual return

- life/TPD insurance proceeds

### **Options**

- change annual return?
- request further info from funds with potentially impacted members
  - insurance proceeds
  - contribution splitting/family law splits





# NALI/NALE changes

#### **Amendments**

Large APRA funds excluded from NALE rules

Apply to SMSFs and SAFs

Rules for general fund expenses modified

### **General expenses**

Amount NALI is lesser of:

- 2 x difference between what was paid and what should have been paid
- total taxable income less assessable contributions<sup>1</sup>

Previously resulted in all income (excluding cap gains) being NALI

<sup>&</sup>lt;sup>1</sup> Reduced by deductions relating to assessable contributions





### Example

Min has SMSF and is a lawyer

Provides general legal services to her SMSF

- charged \$5,000
- arm's length amount \$10,000

#### Other income

- \$23,000 rent

#### Deductions

- \$10,000 repairs
- \$5,000 legal advice

#### **Outcome**

#### NALI

-  $\$5k \times 2 = \$10k$ 

Taxable income

- \$23k - \$10k - \$5k = \$8k

NALI is lesser of:

- \$10k
- \$8k

#### Tax:

- NALI: \$8k @ 45% = \$3,600
- Low tax component = Nil

#### What if fund had no NALI?

Min charged her fund \$10,000 for the legal advice

NALI = Nil

Taxable income

- \$23k - \$10k - \$10k = \$3k

Tax:

- \$3k @ 15% = \$450

#### But which fund better off overall?

- Total outlay with NALI:\$18,600
- Total outlay no NALI: \$20,450





## **Specific expenses**

No changes

Part-purchase/part contribution

documents critical

Beware undertaking improvements

- LCR 2021/2 Trang example
- taint whole asset

#### Issues

**Specific expense** – expense related to earning income from a particular asset

- asset repair/maintenance
- investment advice for a particular pool of assets/LRBA
- expenses related to holding or acquiring units in a unit trust

**General expense** - expense not related to gaining or producing income from any particular asset or assets

#### **NALE and Catch 22**

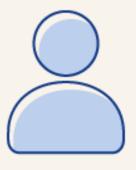
Must charge for services provided other than as trustee

- material use of biz equipment/tools
- must hold license or qualification to perform service
- work covered by insurance
   Can only charge in accordance with
   17B
- runs a biz of providing those services to the public





## Example



Dan has SMSF

Employed as qualified electrician

Re-wires property owned by fund without charging

#### **Outcome**

Not acting as trustee as service can only be performed by licensed electrician – must charge

But can't charge as not running a business of providing electrical services to the public

NALE or breach of 17B?

#### **Potential solution**

TR 2010/1DC: Paragraph 171A<sup>1</sup>:

Where... the super fund would record the market value of the increase in capital as a contribution...the 'non-arm's length income' provisions in section 295-550 will not apply

Still draft!





<sup>&</sup>lt;sup>1</sup> See also Appendix 2

# Regulatory issues

## TBAR reporting changes

### **TBAR reporting**

All funds quarterly reporters from 1 July 2023

#### **Current issues**

Previous annual reporters that have unreported TBAR events from 2022-23

must be reported by 28
 October

Re-contribution strategies due to work test changes

- commutations
- new pensions

#### **Future issues**

Do all pensions really start 1 July?

- lodge TBAR by 28 October
- what if administrator consistently lodges late?

Beware TBAR events occurring on last day of quarter

- 28 days to report

Can estimate TBAR credit

- value assets/interim accounts
- cancel/re-report if wrong





## Payday super

## **Budget announcement**

SG paid at same time as salary and wages

From 1 July 2026

## **Consultation paper**

Define 'payday'

Update the SG charge rules

Compliance mechanisms

Reporting requirements

- unified database to match employer STP data with super fund contribution data
- near real SG position

#### **SMSFs**

Proposed reporting and datamatching models don't work

- annual reporting
- no proposed change

But for how much longer?





## Pension minimums back to 100%

#### **Pension minimums**

Returned to 100% from 1 July

Pension payments potentially double

#### **Current issues**

Sufficient liquidity?

what if market downturn before end of the year?

What if fail?

- exemptions (minor breaches)
- pension ceases 1 July
  - tax
  - TBAR reporting (EOFY)
  - new pension/estate planning

#### **TAPs**

Getting close to end of term

Balances artificially high

- drawing 45% since 2019-20
- 90% extended period

PVF in final year = 1.0

Triggering large pension payments

- defined benefit income cap
- age pension entitlements

Consider rollover and extend term





# Other important changes

## Carry forward concessional cap

### **Reaches maturity this year**

Final year can use unused cap amounts from 2018-19

### Eligibility

- TSB on 30 June 2023 < \$500,000

Use it or lose it

#### Tax cuts

Stage 3 tax cuts apply from 1 July 2024

- reduce 32.5% rate to 30%
- remove 37% tax rate
- raise 45% threshold to \$200,000

30% tax rate from \$45,000 to \$200,000

### **Tax planning 101**

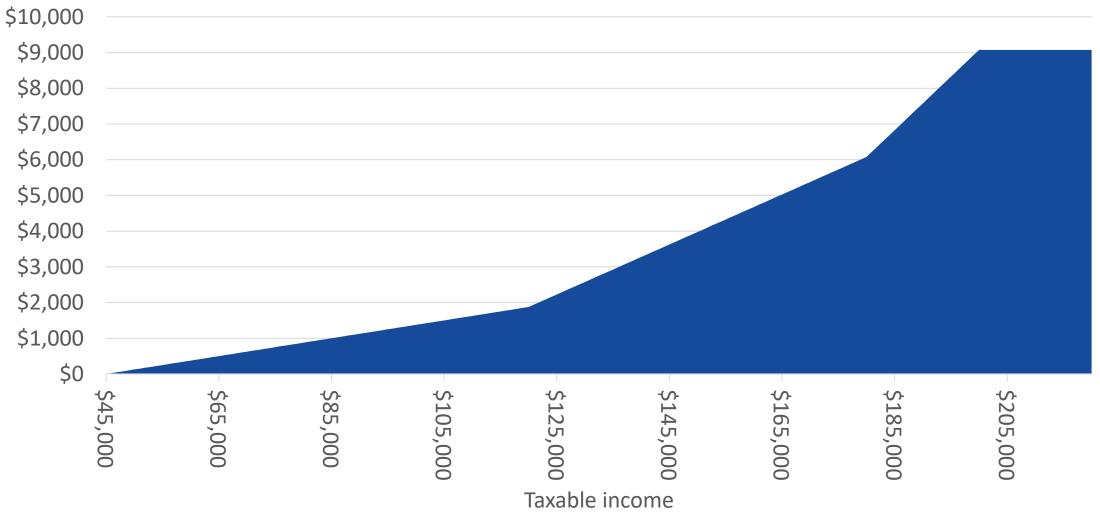
Bring forward deductions to this year

- carry forwards
- contribution reserving





## Stage 3 tax cuts







## Stage 3 tax cuts and super

### **Strategies**

Person earning \$200,000

effective pre-tax pay rise \$17,123

If salary sacrifice up to cap (\$7,000¹)

still left with \$4,315 extra in the hand

### **Pre-retiree strategy**

Combined salary sacrifice/NCC strategy

Extra super balance (in today's \$):

- 5 years: \$54,585

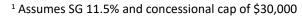
- 10 years: \$117,713

- 15 years: \$190,724

#### **Alternatives**

Non-super savings strategy

- kids
- grand kids







## Proposed legislative changes

## **Commute complying pensions**

Proposed 2-year window to commute complying pensions

 complying lifetime, life expectancy and TAPs

Hopefully soon!

#### CM&C test

Extend 2-year safe harbor to 5 years

Allow members to control fund from overseas for up to 5 years

Nothing

#### **Active member test**

Abolish active member test

Allow members to contribute to fund while non-resident

Nothing





# Thanks

